



ITA Software Press Release

ITA Software Expands Global Commercial Team

ITA Appoints Several New Members to its Business Development Team to Meet Increased Demand from the World's Leading Airline and Travel Companies

CAMBRIDGE, Mass. -- October 30, 2007 -- ITA Software, the leading provider of innovative airline IT and services, today announced it has named several experienced travel industry professionals to its expanding business development management team. Newly appointed team members David Peller, regional vice president, EMEA and India; Christian Gossel, business development director, EMEA; and Venkat Chandramoleshwar, country manager, India, will focus on developing and managing ITA's commercial business that includes the world's most successful airline and travel companies.

"Our business continues to expand significantly as more and more airline and travel companies realize the benefits of our advanced software solutions," said Gianni Marostica, chief commercial officer, ITA Software. "To support this growth, we have recruited some of the most experienced travel and software professionals in the world to help us manage this new demand. We welcome David, Christian and Venkat, and appreciate the depth of knowledge they bring to our team."

David Peller, regional vice president, EMEA and India – Recently promoted to this role, Peller is responsible for managing ITA's business development in EMEA and India. Before joining ITA, he was head of Corporate Development for one of the world's largest interactive media agencies where he led various initiatives for TUI Travel plc throughout Europe and the UK. Peller has worked with leading companies such as Procter & Gamble and Microsoft in various marketing and business development roles. David is a qualified attorney in the UK and remains a member of the Supreme Court of England and Wales.

Christian Gossel, business development director, EMEA - Gossel is based in Paris and will help spearhead the development and management of ITA's customer and partner relationships in this region. Prior to joining ITA, Gossel held multiple sales positions with Sabre Airline Solutions, most recently serving as senior account director, southern Europe and Africa. Gossel also brings additional sales and business development experience based on his work with American Airlines Decision Technologies (AADT) and Sabre Travel Information Network. He completed his M.B.A. in finance and international business from UCLA.

Venkat Chandramoleshwar, country manager, India - Chandramoleshwar will be responsible for identifying and driving business development efforts for ITA in the dynamic, and growing Indian travel market. Prior to ITA Software he worked at United Airlines in various roles including Distribution Strategy, Corporate Finance/ Treasury and Financial Planning & Analysis. He completed his M.B.A. from the University of Chicago majoring in Finance and General Management and also holds B.S. and M.S. degrees in Mechanical Engineering.

About ITA Software

ITA Software (www.itasoftware.com) developed the industry's most comprehensive airfare pricing and shopping system, which is used by leading travel companies such as Aeroplan, Alaska Airlines, Alitalia, LOT Polish Airlines, Continental Airlines, US Airways, Hotwire, Kayak, Orbitz and others. ITA is currently building a new passenger reservation system with launch partner Air Canada. In 2006 and 2007 ITA was named as one of the Best Places to Work by the Boston Business Journal; received the Economic Impact award from the Massachusetts Alliance for Economic Development; and received Deloitte's Technology Fast 500 award.

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